

Message Text

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PAGE 01 BELGRA 08708 081608Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 CCO-00 PASO-00 /021 W
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R 081511Z DEC 77
FM AMEMBASSY BELGRADE
TO SECSTATE WASHDC 3991
INFO USDOC WASHDC
AMCONSUL ZAGREB POUCH

UNCLAS BELGRADE 8708

E.O. 11652: N/A
TAGS: ECRE, YO
SUBJECT: ELECTROLYTIC GALVANIZING LINE

TO: MR. JAMES WALKER, EXEC. DIRECTOR
US-YUGOSLAV ECONOMIC COUNCIL, INC.
51 EAST 42ND STREET
NEW YORK, NY 11017
PHONE: 212/687-7797

REFERRING TO YOUR TELEX OF DECEMBER ONE ABOUT ELECTROLYTIC GALVANIZING LINE REPORTEDLY TO BE ORDERED FROM WEST GERMANY BY A YUGOSLAV COMPANY, THERE ARE TWO POSSIBLE PROJECTS. KOMBINAT TREPCA OF KOSOVSKA MITROVICA RECENTLY SIGNED A CONTRACT WITH A FRENCH FIRM FOR TECHNOLOGY AND EQUIPMENT TO GALVANIZE STEEL STRIPS ORIGINATING WITH SMEDEREVO STEELWORKS (ZINC PROCESS). THE FRENCH FIRM WAS REPORTEDLY SELECTED OVER ITS U.S. COMPETITOR BECAUSE ITS TOTAL PACKAGE, INCLUDING COST OF TECHNOLOGY, EQUIPMENT AND FINANCING, WAS CONSIDERABLY LOWER THAN THE AMERICAN OFFER. ANOTHER POSSIBILITY IS THE TINPLATE PROJECT BEING CONSIDERED BY ZORKA OF SABAC. WE HAVE BEEN TOLD THAT TEN FIRMS HAVE ALREADY SUBMITTED BIDS ON THIS PROJECT. HOWEVER, WE WERE NOT ABLE TO CONFIRM WHETHER WEST GERMAN EQUIPMENT WILL BE BOUGHT OR NOT. THE TENDER WAS PUBLISHED VERY RECENTLY, AND
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ASIDE FROM THE INVESTOR AND POTENTIAL SUPPLIER PROBABLY NOBODY KNOWS.

ROBERT B. MCMULLEN
COMMERCIAL ATTACHE
AMERICAN EMBASSY
BELGRADE, YUGOSLAVIA

TELEX: 11529

WORTZEL

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Sent Date: 08-Dec-1977 12:00:00 am
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Subject: ELECTROLYTIC GALVANIZING LINE TO: MR. JAMES WALKER, EXEC. DIRECTOR US-YUGOSLAV ECONOMIC COUNCIL, INC.
TAGS: ECRE, YO
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